# StorageVault Canada Inc. Interim Financial Statements

For the Three and Nine Months ended September 30, 2012 and 2011

(Unaudited)

### NOTICE OF NO AUDITOR REVIEW OF UNAUDITED INTERIM FINANCIAL STATEMENTS

Under National Instrument 51-102, subsection 4.3(3)(a), if an auditor has not performed a review of the unaudited financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying unaudited interim financial statements of the StorageVault Canada Inc. have been prepared by and are the responsibility of the Corporation's management.

The Corporation's independent auditor has not performed a review of these unaudited interim financial statements in accordance with standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditor.

# StorageVault Canada Inc. Unaudited Interim Statement of Financial Position

	September 30		
	2012	2011	
Assets			
Current			
Cash and short term deposits (Note 5)	\$ 331,032	\$ 694,641	
Accounts receivable	119,212	334,798	
Inventory	10,950	10,287	
Deposits	14,718	79,418	
Other current assets	185,820	83,460	
	\$ 661,732	\$ 1,202,604	
Property, plant and equipment (Note 6)	18,724,985	15,137,695	
Intangible assets (Note 7)	90,448	14,934	
Goodwill (Note 7)	1,458,607	1,448,607	
	\$ 20,935,772	\$ 17,803,840	
Liabilities and Shareholders' Equity			
Current			
Accounts payable and accrued liabilities	\$ 242,973	\$ 170,186	
Unearned revenue	66,900	53,622	
Current portion of finance lease obligations (Note 8)	-	7,476	
Current portion of long term debt (Note 9)	521,831	423,518	
	831,704	654,802	
Long term debt (Note 9)	11,452,785	8,000,277	
Preferred shares (Note 10)	2,796,798	2,745,007	
	15,081,287	11,400,086	
Shareholders' Equity			
Share capital (Note 11)	6,448,175	6,466,915	
Preferred shares (Note 11)	1,393,489	1,367,014	
Contributed surplus (Note 11)	470,208	470,208	
Deficit	(2,457,387		
	5,854,485	6,403,754	
	\$ 20,935,772	\$ 17,803,840	

Subsequent Events (Note 17)

### Approved on behalf of the Board:

"signed" Alan Simpson "signed" Glenn Fradette
Director Director

## StorageVault Canada Inc. Unaudited Interim Statement of Changes in Equity

	Three months ended Sept 30		N	Nine months ended Sept 30				
		2012		2011		2012		2011
Common Share Capital								
Balance, beginning of the period	\$	6,466,915	\$	6,496,861	\$	6,466,915	\$	6,513,186
Common shares issued under Option Plans		, , , <u>-</u>		-		, , -		-
Share based compensation		-		-		-		-
Common shares purchased and cancelled		(18,740)		(26,082)		(18,740)		(42,407)
Balance, end of the period		6,448,175		6,470,779		6,448,175		6,470,779
Preferred Share Capital								
Balance, beginning of the period	\$	1,384,609	\$	1,349,597	\$	1,367,014	\$	1,332,477
Preferred shares issued		· · ·		-		-		-
Stock dividends paid		8,880		8,702		26,475		25,822
Preferred share issuance costs		-		-		-		-
Balance, end of the period		1,393,489		1,358,299		1,393,489		1,358,299
Contributed Surplus		4=0.000	ф	470.000	•	450.000	ф	450.000
Balance, beginning of the period	\$	470,208	\$	470,208	\$	470,208	\$	470,208
Share based compensation		-		-		-		-
Common shares purchased		-		-		-		
Balance, end of the period		470,208		470,208		470,208		470,208
Deficit								
Balance, beginning of the period	\$	(2,318,281)	\$	(1,881,860)	\$	(1,900,383)	\$	(1,596,715)
Net income (loss)		(114,667)		2,518		(497,376)		(245,305)
Charges for Normal Course Issuer Bid		(6,679)		(9,758)		(6,679)		(12,734)
Dividends on preferred shares		(17,760)		(17,299)		(52,949)		(51,645)
Balance, end of the period		(2,457,387)		(1,906,399)		(2,457,387)		(1,906,399)

# StorageVault Canada Inc. Unaudited Interim Statement of Income (Loss) & Comprehensive Income (Loss)

	Three months ended Sept 30		N	Nine months end		ded Sept 30	
		2012	2011		2012		2011
Revenue							
Storage and related services	\$	1,105,993	973,275	\$	2,872,618	\$	2,471,303
Equipment sales		-	19,043		137,560		336,118
Interest		630	1,341		2,910		4,940
Other		236	359		835		20,850
		1,106,859	994,018		3,013,923		2,833,211
Expenses							
Property operating costs		557,666	426,591		1,394,368		1,173,303
Equipment cost of sales		-	10,150		124,680		271,854
Selling, general and administrative		134,824	147,960		533,384		418,849
Amortization		326,663	243,980		903,629		722,763
Interest		202,373	162,819		555,238		491,747
		1,221,526	991,500		3,511,299		3,078,516
Net income (loss) before income taxes		(114,667)	2,518		(497,376)		(245,305)
Deferred income tax recovery (Note 12)		-	-		-		-
Net income (loss) and Comprehensive income (loss)	\$	(114,667)	\$ 2,518	\$	(497,376)	\$	(245,305)
Net income / (loss) per common share							
Basic	\$	(0.003)	\$ 0.000	\$	(0.015)	\$	(0.007
Diluted	\$	(0.003)	\$ 0.000	\$	(0.015)	\$	(0.007
Weighted average number of common shares outstanding	ng						
Basic		33,374,211	33,527,216		33,374,211		33,648,255
Diluted		33,408,277	33,585,869		33,450,079		33,648,255

## StorageVault Canada Inc. Unaudited Interim Statement of Cash Flows

	Nine months end	led Sept 30	
	2012	2011	
Cash provided by (used for) the following activities:			
Operating activities			
Net income (loss)	\$ (497,376) \$	(245,305)	
Adjustment for non-cash items:		, , ,	
Amortization	903,629	722,763	
Stock dividend classified as interest	51,791	50,517	
	458,044	527,975	
Net change in non-cash working capital balances			
Accounts receivable	215,586	(69,307)	
Inventory	(663)	(75,958)	
Deposits	64,700	(15,201)	
Other current assets	(102,360)	(58,230)	
Accounts payable and accrued liabilities	72,787	(487)	
Unearned revenue	13,278	6,183	
	721,372	314,975	
Financing activities			
Purchase of common shares	(25,419)	(55,141)	
Cash dividends paid - equity component	(26,475)	(25,822)	
Advances from long term debt	4,026,276	223,183	
Repayment of long term debt	(334,484)	(358,349)	
Debt issuance costs	(140,970)	_	
Repayment of finance leases	(7,476)	(14,694)	
18.7	3,491,452	(230,823)	
Investing activities	, ,	, ,	
Acquisition of Space Place Self Storage	(2,997,000)		
Additions to property, plant and equipment	(1,568,385)	(632,278)	
Additions to intangible assets	(17,971)	(032,270)	
<u> </u>	6,923	-	
Disposal of property, plant and equipment	(4,576,433)	(632,278)	
Decrease in cash	(363,609)	(548,126)	
Cash balance, beginning of period	694,641	1,259,495	
Cash balance, end of period	331,032	711,369	
Supplementary cash flow information:			
Cash paid during the period for:			
Interest	545,493	491,803	
Income taxes		-	

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 1. Description of Business

The financial statements of StorageVault Canada Inc. (the "Corporation") as at and for the three and nine months ended September 30, 2012 were authorized for issuance by the Board of Directors of the Corporation on November 22, 2012. The Corporation is incorporated under the Business Corporations Act of Alberta and is domiciled in Canada. Its shares are publicly traded on the TSX Venture Exchange. The address of its registered office is 1000 – 250 2<sup>nd</sup> Street SW, Calgary, AB, T2P 0C1.

The Corporation's primary business is renting both fixed and portable self storage units to residential and commercial customers in British Columbia, Alberta, Saskatchewan, Manitoba, and Ontario. The Corporation also actively seeks financially accretive properties in other Canadian locations in order to expand its network of portable storage units.

#### 2. Basis of Presentation

These interim financial statements and the notes thereto present the Corporation's financial results of operations and financial position under International Financial Reporting Standards ("IFRS") as at and for the three and nine months ended September 30, 2012, including 2011 comparative periods. They have been prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting" and accordingly these interim financial statements do not include all the necessary annual disclosures in accordance with IFRS.

These unaudited interim financial statements should be read in conjunction with the Corporation's annual financial statements for the year ended December 31, 2011. The accounting policies and methods of computation followed in the preparation of these interim financial statements are consistent with those used in the preparation of the most recent annual report.

The interim financial statements have been prepared under the historical cost method, except for the revaluation of certain financial assets and financial liabilities to fair value. All amounts in these interim financial statements are expressed in Canadian dollars.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 3. Accounting policies

Significant Accounting Estimates and Judgments

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are:

- Property, plant and equipment The Corporation determines the carrying value of its property, plant and equipment based on policies that incorporate estimates, assumptions and judgments relative to the useful lives and residual values of the assets. Estimates of future cash flows are based on the most recent available market and operating data at the time the estimate is made.
- Impairment of goodwill The Corporation tests goodwill for impairment annually or more often if
  events or circumstances indicate there may be impairment. This testing requires estimates to be
  made of future operations of cash generating units which include estimates of future revenues, costs,
  discount rates and cash flows.
- Bad debts The Corporation estimates potential bad debts based on an analysis of historical collection activity and specific identification of overdue accounts. Actual bad debts may differ from estimates made.
- Income taxes Income taxes are subject to measurement uncertainty due to the possibility of changes in tax legislation or changes in the characterization of income sources.
- Compound financial instruments Certain compound financial instruments, such as preferred shares and subordinated debentures, contain both a liability component and an equity component pursuant to IFRS. The determination of the amount attributable to each component is subject to assumptions made, and valuation models used, at the time the financial instrument is issued.
- Stock based compensation Compensation costs accrued for stock based compensation plans are subject to the estimation of the ultimate payout using pricing models such as the Black-Scholes model which is based on significant assumptions such as volatility, dividend yield and expected term.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 3 - Continued

#### **Business Combinations**

All business combinations are accounted for by applying the acquisition method. On acquisition, the assets (including intangible assets), liabilities and contingent liabilities of an acquired entity are measured at their fair value. The Corporation recognizes intangible assets as part of business combinations at fair value at the date of acquisition. The determination of these fair values is based upon management's judgment and includes assumptions on the timing and amount of future incremental cash flows generated by the assets acquired and the selection of an appropriate cost of capital. The useful lives of intangible assets are estimated, and amortization charged on a straight-line basis.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Corporation's share of the net assets/net liabilities of the acquired entity at the date of acquisition. If the cost of acquisition is less than the fair value of the Corporation's share of the net assets/net liabilities of the acquired entity (i.e. a discount on acquisition) the difference is credited to the Statement of Income (Loss) and Comprehensive Income (Loss) in the period of acquisition. At the acquisition date, goodwill acquired is recognized as an asset and is allocated to each of the cash-generating units expected to benefit from the business combination's synergies and to the lowest level at which management monitors the goodwill. Goodwill is reviewed for impairment at least annually by assessing the recoverable amount of each cash-generating unit to which the goodwill relates. The recoverable amount is the higher of fair value less costs to sell, and value in use. When the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognized. Any impairment is recognized immediately in the Statement of Income (Loss) and Comprehensive Income (Loss) and is not subsequently reversed.

### Cash and Short Term Deposits

Cash and short term deposits in the Statement of Financial Position is comprised of cash at bank and on hand, and short term, highly liquid deposits with an original maturity of 3 months or less. For the purpose of the Statement of Cash Flows, cash and short term deposits is as defined above, net of outstanding bank overdrafts, except where no right of set-off exists.

#### Inventory

Inventories are valued at the lower of cost and net realizable value. Cost, where appropriate, is determined using the first-in first-out method.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 3 - Continued

### Property, Plant and Equipment

Property, plant and equipment are stated at historical cost less accumulated amortization and any impairment in value. Historical cost includes expenditures that are directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Corporation and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the Statement of Income (Loss) and Comprehensive Income (Loss) during the financial period in which they are incurred.

Once an asset is available for use in the location and condition intended by management, it is amortized to its residual value using the appropriate amortization rate set forth by management. Amortization is calculated using the declining balance method to allocate the cost of property, plant and equipment to their residual values over their estimated useful lives, as follows:

Buildings	4%
Leasehold improvements	20%
Vehicles	30% to 45%
Truck decks and cranes	20%
Storage containers	30%
Fences and parking lots	8%
Furniture and equipment	20%
Computer equipment	45%

#### Land is not amortized.

The residual value and useful lives of property, plant and equipment are reviewed, and adjusted if appropriate, at each Statement of Financial Position date. An asset's carrying value is written down to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. These impairment losses are recognized in the Statement of Income (Loss) and Comprehensive Income (Loss). Following the recognition of an impairment loss, the amortization charge applicable to the asset is adjusted prospectively in order to systematically allocate the revised carrying amount, net of any residual value, over the remaining useful life.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 3 - Continued

### Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the identifiable assets and liabilities of the acquiree at the date of acquisition. Goodwill is tested for impairment on an annual basis and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Goodwill is allocated to cash generating units for the purpose of impairment testing. The allocation is made to those cash generating units or groups of cash generating units that are expected to benefit from the business combination in which the goodwill arose.

Other intangible assets are carried at cost less accumulated amortization and accumulated impairment losses. Amortization begins when an asset is available for use and is calculated on a straight-line basis to allocate the cost of assets over their estimated useful lives as follows: Franchise Agreements - 10 years; Intangible Customer Relationships - 15 months; Website Development Costs – 12 months. The cost of intangible assets acquired in a business combination is the fair value at acquisition date.

#### Leases

A lease is defined as an agreement whereby the lessor conveys to the lessee, in return for a payment or a series of payments, the right to use a specific asset for an agreed period of time. Where the Corporation is a lessee and has substantially all the risks and rewards of ownership of an asset, the arrangement is considered a finance lease. Finance leases are recognized as assets of the Corporation within property, plant and equipment at the inception of the lease at the lower of fair value and the present value of the minimum lease payments. Assets held under finance leases are amortized on a basis consistent with similar owned assets. Payments made under finance leases are apportioned between capital repayments and interest expense charged to the Statement of Income (Loss) and Comprehensive Income (Loss). Other leases where the Corporation is a lessee are treated as operating leases. Payments made under operating leases are recognized in the Statement of Income (Loss) and Comprehensive Income (Loss) on a straight-line basis over the term of the lease.

Where the Corporation is a lessor and has transferred substantially all the risks and rewards of ownership of an asset to a lessee, the arrangement is considered a finance lease. For finance leases, capital amounts due from lessees are recognized as financial assets of the Corporation within trade and other receivables at the inception of the lease at the amount of the net investment in the lease after making provision for bad and doubtful debts. Payments received under finance leases are apportioned between capital repayments and interest income credited to the Statement of Income (Loss) and Comprehensive Income (Loss). Other leases where the Corporation is a lessor are treated as operating leases. For operating leases, the asset is capitalized within property, plant and equipment and amortized over its useful economic life. Payments received under operating leases are recognized in the Statement of Income (Loss) and Comprehensive Income (Loss) on a straight-line basis over the term of the lease.

### **Notes to the Interim Financial Statements**

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 3 - Continued

### Impairment of Non-Financial Assets

The carrying values of all non-current assets are reviewed for impairment when events or changes in circumstances indicate that their carrying amounts may not be recoverable. Additionally, goodwill and intangible assets with indefinite useful lives are tested for impairment annually. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. Any provision for impairment is charged to the Statement of Income (Loss) and Comprehensive Income (Loss) in the year concerned. Impairments of goodwill are not reversed. Impairment losses on other non-current assets are only reversed if there has been a change in estimates used to determine recoverable amounts and only to the extent that the revised recoverable amounts do not exceed the carrying values that would have existed, net of depreciation or amortization, had no impairments been recognized.

#### Income Taxes

Income tax is comprised of current tax and deferred tax. Income tax is recognized in the Statement of Income (Loss) and Comprehensive Income (Loss) except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax is the tax expected to be payable on the taxable profit for the year, calculated using tax rates enacted or substantively enacted by the Statement of Financial Position date, and any adjustment to tax payable in respect of previous years. Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the Statement of Financial Position and the amounts attributed to such assets and liabilities for tax purposes. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilized. Deferred tax is calculated using the tax rates expected to apply in the periods in which the assets will be realized or the liabilities settled, based on tax rates and laws enacted, or substantively enacted, by the Statement of Financial Position date.

### Comprehensive Income (Loss)

Comprehensive income is defined as the change in equity from transactions and other events and circumstances from non-owner sources. "Other comprehensive income" ("OCI") refers to items recognized in comprehensive income but that are excluded from net income. For the three and nine months ended September 30, 2012 there was no other comprehensive income item, nor is there any accumulated balance of other comprehensive income.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 3 - Continued

### Loss per Share

Basic earnings per common share is computed by dividing the net earnings by the weighted average number of common shares outstanding during the period. Diluted net earnings per share is calculated by dividing the net earnings by the weighted average number of shares outstanding as adjusted for the potential dilution that would occur if outstanding stock options, subordinated debentures, preferred shares or other potentially dilutive financial instruments were exercised or converted to common shares. The weighted average number of diluted shares is calculated in accordance with the treasury stock method. The treasury stock method assumes that the proceeds received from the exercise of all potentially dilutive instruments are used to repurchase common shares at the average market price.

#### Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of shares are shown in equity as a deduction from the proceeds received.

### Revenue Recognition

Revenue comprises all sales of goods and rendering of services at the fair value of consideration received or receivable after the deduction of any trade discounts and excluding sales taxes. Revenue is recognized when it can be measured reliably and the significant risks and rewards of ownership are transferred to the customer.

Storage units are rented to customers pursuant to rental agreements which provide for monthly rental terms with non-refundable rental payments. The rental agreements may be terminated by the customer without further obligation or cost upon vacating the storage unit. Revenue from rental agreements is recognized over the rental term pursuant to the rental agreement. Non-refundable customer deposits, which are received to hold a unit for rent at a future date, are deferred and recognized as revenue upon commencement of the rental agreement. Receipts of rental fees for future monthly periods are deferred and recognized as revenue when each respective monthly period commences. Provision is made for expected allowances as necessary.

Revenue from the sale of merchandise, including locks, boxes, packing supplies and equipment, is recognized when the merchandise is delivered to the customer. Management fee revenue is recognized in accordance with the substance of the relevant agreement. Revenue from investments is recognized when earned.

### Segment Reporting

An operating segment is a component of the Corporation that engages in business activities from which it may earn revenues and incur expenses. All operating segments' operating results are reviewed regularly by the Corporation's CEO in order to make decisions regarding the allocation of resources to the segment. Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 3 - Continued

### Stock Based Compensation

The fair value of stock options issued to directors and consultants under the Corporation's stock option plan is estimated at the date of issue using the Black-Scholes option pricing model, and charged to operations and contributed surplus. Each tranche in an award is considered a separate award with its own vesting period and grant date fair value. On the exercise of options, the cash consideration received and the fair value of the option previously credited to contributed surplus are credited to share capital.

The fair value of agent options issued to advisors in conjunction with financing transactions is estimated at the date of issue using the Black-Scholes option pricing model, and charged to share capital and contributed surplus over the vesting period. On the exercise of agent options, the cash consideration received and the fair value of the option previously credited to contributed surplus are credited to share capital.

Where stock options are cancelled, it is treated as if the stock options had vested on the date of cancellation and any expense not yet recognized for the award is recognized immediately. However, if a new option is substituted for the cancelled option and is designated as a replacement option on the date that it is granted, the cancelled and the new options are treated as if they were a modification of the original option.

Option pricing models require the input of highly subjective assumptions, including the expected price volatility. Changes in these assumptions can materially affect the fair value estimate and, therefore, the existing models do not necessarily provide a reliable single measure of the fair value of the Corporation's share purchase options. Forfeitures are estimated for each reporting period and adjusted as required to reflect actual forfeitures that have occurred in the period.

### Financial Instruments

Financial assets can be classified as "fair value through profit or loss", "loans and receivables", "available-for-sale" or "held-to-maturity". Financial liabilities can be classified as "fair value through profit or loss" or "other financial liabilities".

All financial instruments are measured at fair value on initial recognition of the instrument.

Subsequent to initial recognition, measurement of financial assets and financial liabilities is based on the classification. Financial assets and financial liabilities classified as "fair value through profit or loss" are measured at fair value with changes in those fair values recognized in net earnings. Financial assets classified as "available-for-sale" are measured at fair value with changes in fair value recognized in "other comprehensive income". Financial assets classified as "loans and receivables" or "held-to-maturity", as well as financial liabilities classified as "other financial liabilities" are measured at cost using the effective interest method of amortization.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### Note 3 - Continued

"Loans and receivables" includes accounts receivable, and "other financial liabilities" includes accounts payable and accrued liabilities, current and long term debt, and the liability component of preferred shares. Transaction costs relating to "other financial liabilities" are applied against the carrying value of the related financial liabilities, and amortized into income using the effective interest rate method. Unless otherwise noted, it is management's opinion that the Corporation is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair value of these financial instruments approximates their carrying values, unless otherwise noted. The Corporation has determined that it does not have derivatives or embedded derivatives.

### Accounting Standards Issued but not yet Adopted

The International Accounting Standards Board (the "IASB") or the International Financial Reporting Interpretations Committee (the "IFRIC") have issued a number of new or revised standards or interpretations that will become effective for future periods and have a potential implication for the Corporation. There have been no pronouncements in addition to those disclosed in the December 31, 2011 annual audited financial statements.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 4. Acquisitions

On April 30, 2012 the Corporation completed the acquisition from an arm's length vendor of all of the assets and business operations of Space Place Self Storage (South), a self-storage facility located in Calgary, Alberta. The aggregate purchase price was \$3,000,000. The self-storage facility has over 400 rental units with approximately 35,000 square feet of rentable self- storage space together with outdoor spaces for storage of vehicles. The total size of the site is approximately 1.50 acres. The Corporation intends to develop and operate a PUPS portable storage business in Calgary in conjunction with the acquisition of this facility.

A summary of the assets acquired and liabilities assumed using the purchase method of accounting is as follows:

Land	1,000,000
Buildings	1,829,000
Parking lots and fences	3,000
Furniture and equipment	55,000
Intangible assets	110,000
Resale inventory	3,000
Net Assets Acquired	3,000,000
•	
Consideration paid for the net assets acquired was obtained from the follow	ving:
Cash	750,000
Proceeds from first mortgage on the property	2,250,000
·	3,000,000
Selected information for the acquisition, since its acquisition date:	
Revenue	185,814
Operating costs	98,943
Amortization	68,006
Interest	46,973
Net income	(28,108)

### 5. Cash

Cash represents balances on deposit at a Canadian Chartered Bank. These balances earn interest at Bank Prime less 2.25% when a minimum balance of \$100,000 is maintained. Term deposits, when used, are short term, highly liquid deposits with an original maturity of 3 months or less.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 6. Property, Plant and Equipment

	Land, Yards, Buildings & <u>Improvements</u>	Storage <u>Containers</u>	<u>Vehicles</u>	Office & Computer <u>Equipment</u>	<u>Total</u>
COST					
December 31, 2010	14,250,854	1,317,607	852,695	124,125	16,545,281
Additions	331,530	696,280	335,692	15,776	1,379,278
Disposals	(292,853)	-	(90,694)	-	(383,547)
Business acquisitions	-	-	-	-	-
December 31, 2011	14,289,531	2,013,887	1,097,693	139,901	17,541,012
Additions	951,464	376,013	228,701	12,207	1,568,385
Disposals	-	(4,680)	-	(2,243)	(6,923)
Business acquisitions	2,832,000	-	25,000	30,000	2,887,000
September 30, 2012	18,072,995	2,385,220	1,351,394	179,865	21,989,474
ACCUMULATED AMOI	RTIZATION				
December 31, 2010	641,573	469,928	188,508	40,950	1,340,959
Amortization	459,055	358,747	218,922	25,634	1,062,358
December 31, 2011	1,100,628	828,675	407,430	66,584	2,403,317
Amortization	367,879	308,448	165,482	19,363	861,172
September 30, 2012	1,468,507	1,137,123	572,912	85,947	3,264,489
NET BOOK VALUE					
December 31, 2010	13,609,281	847,679	664,187	83,175	15,204,322
December 31, 2011	13,188,903	1,185,212	690,263	73,317	15,137,695
September 30, 2012	16,604,488	1,248,097	778,482	93,918	18,724,985
Pledged as security for fi December 31, 2011	nance leases:				
Cost	_	95,911	-	-	95,911
Acc. Amortization	-	63,014	-	-	63,014
Net Book Value	-	32,897	-	-	32,897
September 30, 2012 Cost	-	-	-	-	-
Acc. Amortization		-	-	-	
Net Book Value		-	-	-	

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 7. Intangible Assets

	Other Intangible Assets				
	Franchise	Tenant	Website		
<u>Goodwill</u>	<u>Agreements</u>	<u>Relationships</u>	<u>Development</u>	<u>Total</u>	
1,448,607	20,000	506,000	-	526,000	
-	-	-	-	-	
-	-	-	-	-	
1,448,607	20,000	506,000	-	526,000	
-	-	-	-	-	
10,000	-	100,000	17,971	117,971	
1,458,607	20,000	606,000	17,971	643,971	
TION					
-	4,000	488,666	-	492,666	
-	2,400	16,000	-	18,400	
-	6,400	504,666	-	511,066	
-	1,800	34,667	5,990	42,457	
-	8,200	539,333	5,990	553,523	
1,448,607	16,000	17,334	-	33,334	
1,448,607	13,600	1,334	-	14,934	
1,458,607	11,800	66,667	11,981	90,448	
	1,448,607	Agreements   Agreements	Franchise   Agreements   Relationships	Franchise Agreements   Tenant   Website	

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

8. Finance Lease Obligation
-----------------------------

C	September 30, 2012	<u>December 31, 2011</u>
Finance lease obligation bearing interest at 7.85%, repayable in monthly blended installments of \$434 plus taxes, due April 2012.	-	1,714
Finance lease obligation bearing interest at 8.50%, repayable in monthly blended installments of \$447 plus taxes, due June 2012.	-	2,622
Finance lease obligation bearing interest at 8.65%, repayable in monthly blended installments of \$417 plus taxes, due August 2012.	-	3,140
The finance lease obligations noted above are secured by storage containers with a net book value of \$nil (December 31, 2011 - \$32,897)	ae	
	-	7,476
Less current portion	-	7,476
		-

Minimum lease payments related to the finance lease obligations are as follows:

2012	-
2013	-
2014	-
2015	-
2016	
	-
Less imputed interest	
	-
Less current portion	
	-
	·

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 9. Long Term Debt

zong remi zeze	September 30, 2012	December 31, 2011
Commercial loan bearing interest at 6.15%, repayable in monthly blended installments of \$2,251, due November 2012	4,402	23,949
Commercial loan bearing interest at 5.30%, repayable in monthly blended installments of \$3,219, due January 2014	49,467	75,873
Commercial loan bearing interest at 5.60%, repayable in monthly blended installments of \$3,517, due May 2014	66,964	95,132
Commercial loan bearing interest at 5.28%, repayable in monthly blended installments of \$3,345, due July 2017	170,907	-
Commercial loan bearing interest at 5.12%, repayable in monthly blended installments of \$2,710, due July 2015	85,601	-
Convertible debenture, bearing interest at 9.5%, due May 2014. Interest only payments are due quarterly. Debenture holders have the right to convert at any time into Common Shares of the Corporation at the conversion price of \$0.32 per common share.	320,000	320,000
Mortgage repayable in monthly blended installments of \$30,214, bearing interest at 6.10% (December 31, 2011 - 6.45%), due March 2014. Secured by a first charge on the related land and property with a net book value of \$5,464,843 (December 31, 2011 - \$5,610,781) and a general assignment of rental revenue	4,171,399	3,279,939
Mortgage repayable in monthly blended installments of \$11,219, bearing interest at 5.72%, due August 2016.  Secured by a first charge on the related land and property with a net book value of \$2,261,101 (December 31, 2011 - \$2,307,577) and a general assignment of rental revenue	1,562,033	1,595,971

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### Note 9 - Continued

110te y Commune		
	<b>September 30, 2012</b>	December 31, 2011
Mortgage repayable in monthly installments of \$6,500 plus interest, bearing interest at BDC Floating Base Rate plus 0.15%, due June 2030. Secured by a first charge on the		
related land and property with a net book value of		
\$2,111,863 (December 31, 2011 - \$2,258,209) and a general		
assignment of rental revenue	1,385,792	1,432,851
Mortgage repayable in monthly blended installments of \$8,184, bearing interest at 5.00%, due November 2015. Secured by a first charge on the related land and property with a net book value of \$2,203,764 (December 31, 2011 -		
\$2,258,898) and a general assignment of rental revenue	1,345,953	1,368,662
Mortgage repayable in monthly blended installments of \$2,700, bearing interest at 5.05%, due January 2014. Secured by a first charge on the related land with a net book value of \$384,556 (December 31, 2011 - \$384,556) and a general		
assignment of rental revenue	215,568	231,418
Mortgage repayable in monthly installments of \$1,500 commencing March 10, 2014, bearing interest commencing May 10, 2012 at BDC Floating Base Rate, due February 2034. Secured by a first charge on the related land and property with a net book value of \$463,166 (December 31, 2011 - nil) and a general assignment of rental revenue	510,000	-
Mortgage repayable in monthly installments of \$7,500 plus interest, bearing interest at BDC Floating Base Rate, due June 2037. Secured by a first charge on the related land and property with a net book value of \$2,803,937 (December 31,		
2011 - nil) and a general assignment of rental revenue	2,227,500	-
Accumulated costs to issue debt instruments	(140,970)	-
	11,974,616	8,423,795
Less current portion	521,831	423,518
	11,452,785	8,000,277

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### Note 9 - Continued

Principal repayments on long-term debt in each of the next five years are estimated as follows:

2012 (balance of year)	117,070
2013	476,899
2014	763,957
2015	437,059
2016	451,274

In addition to the first charge on related land and property under mortgages noted above, long term debt and finance lease obligations are secured by a general security agreement covering all assets of the Corporation, a general assignment of rents and leases and an assignment of insurance coverage over all assets of the Corporation. The Corporation is subject to the following bank covenants:

- Annual cash flow coverage ratio of 1.25 or greater for the entire Corporation;
- Annual cash flow coverage ratio net of distributions of 1.10 or greater for the entire Corporation;
- Total debt to tangible net worth ratio at year end to be 2.75 to 1 or less

The Corporation believes it is in compliance with bank covenants that are applicable at September 30, 2012.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### 10. Preferred Shares

	Number of Shares	<u>Amount</u>
Balance, December 31, 2010	4,046,068	2,677,440
Debt component of stock dividends paid	102,103	67,567
Balance, December 31, 2011	4,148,171	2,745,007
Debt component of stock dividends paid	78,266	51,791
Balance, September 30, 2012	4,226,437	2,796,798

Two investment funds managed by PFM Capital Inc. of Regina, SK committed to make a \$4,000,000 preferred share investment in the Corporation. The preferred share financing was drawn down by the Corporation in two tranches of \$2 million each with the first tranche having been drawn down on the closing date of March 17, 2010 and the second tranche drawn on October 15, 2010.

The preferred shares pay a fixed-rate cumulative dividend of 5% per year payable as follows: i) 2.5% in cash payable quarterly, in arrears, from each respective drawdown date, calculated for the immediately preceding period, and; ii) 2.5% in preferred shares, credited quarterly, in arrears from each respective drawdown date, calculated for the immediately preceding period.

The preferred shares are convertible at the holder's option into common shares of Corporation for a period of three years from each respective drawdown date at a conversion price of \$0.30 and are retractable by the holder after the third anniversary of each respective drawdown date. The preferred shares are redeemable by the Corporation any time after the fourth anniversary of each respective drawdown date.

The preferred shares have a liability component because of the retraction feature and an equity component because of the conversion feature. The residual value method was used to value the liability component of the preferred shares.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 11. Share Capital

Authorized: Unlimited number of common shares

Authorized: Unlimited number of preferred shares issuable in series

Common shares issued:

	Number of Shares	Amount
Balance, December 31, 2010	33,710,711	6,513,186
Acquired and cancelled-normal course issuer bid	(239,500)	(46,271)
Balance, December 31, 2011	33,471,211	6,466,915
Acquired and cancelled-normal course issuer bid	(97,000)	(18,740)
Balance, September 30, 2012	33,374,211	6,448,175

On June 6, 2012, the Corporation received regulatory approval from the TSX Venture Exchange (the "Exchange") to make a Normal Course Issuer Bid to purchase for cancellation, during the 12-month period commencing June 12, 2012, up to 1,673,561 of its common shares, representing 5% of the common shares outstanding as at June 5, 2012. The program will end on June 12, 2013. As of September 30, 2012 the Corporation had purchased through the Exchange 97,000 shares at an average price of \$0.2621 per share and a total of 97,000 shares had been cancelled.

### Preferred shares issued:

	Number of Shares	Amount
Balance, December 31, 2010	4,046,068	1,332,477
Dividends-shares credited to account	102,103	34,537
Balance, December 31, 2011	4,148,171	1,367,014
Dividends-shares credited to account	78,266	26,475
Balance, September 30, 2012	4,226,437	1,393,489

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### Note 11 - Continued

*Contributed surplus:* 

	September 30, 2012	December 31, 2011
Opening balance	470,208	470,208
Stock based compensation	-	-
Ending balance	470,208	470,208

### Stock Options

The Board of Directors of the Corporation may from time to time, in its discretion, and in accordance with the Exchange requirements, grant to directors, officers and technical consultants of the Corporation, non-transferable options to purchase common shares, provided that the number of common shares reserved for issuance will not exceed 10% of the issued and outstanding common shares, exercisable for a period of up to 10 years from the date of grant, the number of common shares reserved for issuance to any individual director or officer will not exceed 5% of the issued and outstanding common shares and the number of common shares reserved for issuance to all technical consultants, if any, will not exceed 2% of the issued and outstanding shares. The exercise price for purchasing these shares cannot be less than the minimum exercise price as provided by stock exchange rules.

The following table summarizes information about stock options outstanding as at:

	September 30, 2012		Decer	mber 31, 2011
		Weighted Average		Weighted Average
	<u>Options</u>	Exercise Price	<u>Options</u>	Exercise Price
Opening	3,200,000	\$0.22	3,200,000	\$0.22
Granted	-	-	-	-
Exercised	-	-	-	-
Expired	-	-	-	-
Forfeited	-	-	-	-
Closing and Exercisable	3,200,000	\$0.22	3,200,000	\$0.22

### Stock options outstanding are as follows:

Exercise	Expiry	Outstanding	Outstanding
Price	Date	September 30, 2012	December 31, 2011
\$0.20	Nov 5, 2017	1,000,000	1,000,000
\$0.23	May 6, 2019	2,200,000	2,200,000

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### 12. Income Taxes

The Corporation has non-capital losses at December 31, 2011 of \$1,577,853 (December 31, 2010 - \$1,190,404), which expire as follows:

	<u>2011</u>	<u>2010</u>
2027	63,854	63,854
2028	296,264	296,264
2029	272,049	272,049
2030	558,237	558,237
2031	387,449	
	\$ 1,577,853	\$ 1,190,404
	2028 2029 2030	2028       296,264         2029       272,049         2030       558,237         2031       387,449

### 13. Financial Risk Management and Fair Value

The Corporation is required to disclose certain information concerning its financial instruments, which are defined as contractual rights to receive or deliver cash or other financial assets. The fair values of the Corporation's cash and short term deposits, accounts receivable, and accounts payable and accrued liabilities approximate their carrying amount because of short period to scheduled receipt or payment of cash. The fair value of the Corporation's debt obligations, including the liability component of preferred shares is estimated based on discounted future cash flows using discount rates that reflect current market conditions for instruments with similar terms and risks. Such fair value estimates are not necessarily indicative of the amounts the Corporation might pay or receive in actual market transactions.

The fair value of financial assets and liabilities were as follows:

_	As at September 30, 2012		As at Decem	ber 31, 2011
	Carrying	Fair	Carrying	Fair
	<u>Amount</u>	<u>Value</u>	<u>Amount</u>	<u>Value</u>
Financial Assets				
Fair Value through Profit or Loss				
Cash and short term deposits	331,032	331,032	694,641	694,641
Loans and Receivables				
Accounts receivable	119,212	119,212	334,798	334,798
Financial Liabilities				
Other Financial Liabilities				
Accounts payable and accrued liabilities	242,973	242,973	170,186	170,186
Long term debt	11,974,616	12,972,100	8,423,795	8,867,000
Preferred shares	2,796,798	2,497,150	2,745,007	2,188,000

### **Notes to the Interim Financial Statements**

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 13 - Continued

IFRS establishes a three tier fair value hierarchy to reflect the significance of the inputs used in measuring the fair value of the Corporation's financial instruments. The three levels are:

Level 1 – This level includes assets and liabilities measured at fair market value based on unadjusted quoted prices for identical assets and liabilities in active markets that the Corporation can access on the measurement date.

Level 2 – This level includes measurements based on directly or indirectly observable inputs other than quoted prices included in Level 1. Financial instruments in this category are measured using valuation models or other standard valuation techniques that rely on observable market inputs.

Level 3 – The measurements used in this level rest on inputs that are unobservable, unavailable, or whose observable inputs do not justify the largest part of the fair value instrument.

The following table presents information on the Corporation's assets and liabilities measured at fair value and indicates the fair value hierarchy of the valuation techniques used to determine this fair value.

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets				
Cash and short term deposits	\$331,032	-	-	\$331,032

Financial instruments may expose the Corporation to a number of financial risks including interest rate risk, credit risk and environmental risk.

a) Interest rate risk – Interest rate risk arises from changes in market interest rates that may affect the fair value of future cash flows from the Corporation's financial assets or liabilities. Interest rate risk may be partially mitigated by holding both fixed and floating rate debt, or by staggering the maturities of fixed rate debt. The Corporation is exposed to interest rate risk primarily relating to its long-term debt. The Corporation will manage interest rate risk by utilizing fixed interest rates on a majority of its mortgages, staggering maturities over a number of years to mitigate exposure to any single year, and by attempting to ensure access to diverse sources of funding.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 13 - Continued

b) Credit risk - Credit risk arises from the possibility that tenants may experience financial difficulty and be unable to fulfill their financial commitments to the Corporation. Credit risk in storage facilities is mitigated by restricting access by, and ultimately, seizing the property of tenants who are delinquent in payment. Risk is also mitigated as no individual tenant accounts for greater than 5% of the Corporation's overall property income.

The following table sets forth details of accounts receivable and related allowance for doubtful accounts:

	<u>September 30, 2012</u>	<u>December 31, 2011</u>
Accounts receivable under 30 days aged	\$109,662	\$85,825
Accounts receivable over 30 days aged	20,815	251,282
Allowance for doubtful accounts	(11,265)	(2,309)
	\$119,212	\$334,798

- c) Liquidity risk Liquidity risk is the risk that the Corporation will be unable to meet its financial obligations as they fall due. The Corporation manages liquidity risk through cash flow forecasting and regular monitoring of cash requirements including anticipated investing and financing activities.
- d) Environmental risk Environmental risk is inherent in the ownership of property. Various municipal, provincial and federal regulations can result in penalties or potential liabilities for remediation should hazardous materials enter the environment. The presence of hazardous substances could also impair the Corporation's ability to sell the property, or it might expose the Corporation to civil law suits. To mitigate such risk, the Corporation will obtain a recent Phase I environmental report for all material acquisitions. It also prohibits the storage of hazardous substances as a condition of the rental contract signed by tenants.

Unless otherwise noted, it is management's opinion that the Corporation is not exposed to significant currency risk.

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 14. Related Party Transactions

During the three and nine months ended September 30, 2012, the Corporation paid total management fees of \$43,260 and \$189,196, respectively (September 30, 2011 - \$53,333 and \$103,333, respectively) to Detteson Management Inc. ("Detteson"), a corporation controlled by Alan A. Simpson and Glenn E. Fradette, who are directors and officers of the Corporation. Pursuant to a management agreement, Detteson is entitled to a base management fee of \$168,000 per year commencing May 1, 2011, subject to an annual increase of 3% on May 1 of each subsequent year as well as an annual performance fee of 4% of Net Operating Income if the Corporation attains 85% or greater of its annual board-approved budgeted Net Operating Income for that fiscal year. The portion of management fees paid for the three and nine months ended September 30, 2012, for performance fees relating to the prior fiscal year were \$nil and \$61,096, respectively (September 30, 2011 - \$nil and \$nil , respectively).

During the three and nine months ended September 30, 2012, the Corporation reimbursed travel and related expenses of \$10,855 and \$27,863, respectively (September 30, 2011 - \$6,663 and \$7,952, respectively) to Detteson. These expenses, which were reimbursed at cost, were undertaken exclusively for the benefit of the Corporation.

During the three and nine months ended September 30, 2012, the Corporation paid loan guarantee fees of \$2,178 and \$6,534, respectively (September 30, 2011 - \$2,178 and \$6,966, respectively) to Alan A. Simpson and loan guarantee fees of \$2,178 and \$6,534, respectively (September 30, 2011 - \$2,178 and \$6,966, respectively) to Glenn E. Fradette, both of whom are directors and officers of the Corporation. As a condition of the assumption of the mortgage on T. C. Mini Storage Ltd., both Alan A. Simpson and Glenn E. Fradette were required to provide personal guarantees for the entire outstanding principal balance of the mortgage. The loan guarantee fees are compensation for the provision of these guarantees, and are paid on a monthly basis at the rate of 0.5% of the original mortgage principal, per person.

The Corporation holds a Master Franchise from Canadian PUPS Franchises Inc. (CPFI) which provides the Corporation with the exclusive Canadian franchise rights for the development and operation of PUPS portable storage franchises throughout Canada. CPFI is a corporation controlled by Alan A. Simpson and Glenn E. Fradette, who are directors and officers of the Corporation. The Corporation pays a continuing monthly royalty of 3.5% of the gross sales in relation to the Franchise Rights and PUPS and purchases storage containers and certain PUPS related equipment from CPFI. During the three and nine months ended September 30, 2012, the Corporation paid \$21,105 and \$52,501, respectively (September 30, 2011 - \$18,555 and \$36,323, respectively) for royalties and \$120,410 and \$637,779, respectively (September 30, 2011 - \$166,534 and \$1,030,788, respectively) for storage containers and other equipment under the Master Franchise Agreement.

During the year ended December 31, 2009, the Corporation issued \$320,000 of convertible, unsecured debentures of which \$210,000 was issued to officers, directors and spouses of directors of the Corporation. During the three and nine months ended September 30, 2012, interest paid on the debentures to officers, directors and spouses of directors of the Corporation was \$4,988 and \$14,963, respectively (September 30, 2011 - \$4,988 and \$14,963, respectively).

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

#### Note 14 - Continued

Included in accounts payable and accrued liabilities, relating to the previously noted transactions, at September 30, 2012 was \$5,874 (December 31, 2011 - \$3,405) payable to CPFI and \$2,398 (December 31, 2011 - \$2,338) payable to Detteson.

### 15. Capital Risk Management

The Corporation's objectives when managing capital are to safeguard the Corporation's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders. The Corporation defines capital as shareholders' equity excluding contributed surplus, and long term debt. The Corporation manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Corporation may attempt to issue new shares, issue new debt, acquire or dispose of assets, and adjust the amount of cash and short term deposits. The Board of Directors does not establish a quantitative return on capital criteria, but rather promotes year over year sustainable growth.

On an ongoing basis, the Corporation reviews and assesses its capital structure. The Corporation determines the appropriate mortgage debt to be placed on properties at the time a particular property is acquired or when an existing mortgage financing matures. Consideration is given to various factors including, but not limited to, interest rates, financing costs, the term of the mortgage and the strength of cash flow arising from the underlying asset. Mortgage debt is usually only secured by the underlying asset. The Corporation monitors its capital using a debt to gross book value ratio. Debt includes mortgages, term debt and subordinated debt. Gross book value of assets is total assets plus accumulated amortization of income properties. The Corporation's debt to gross book value ratio at September 30, 2012 is 50.1% (December 31, 2011 – 41.7%).

Except for the debt covenants described in Note 9, the Corporation is not subject to any externally imposed capital requirements.

### **Notes to the Interim Financial Statements**

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 16. Segmented Information

The Corporation operates three reportable business segments. Each segment is a component of the Corporation for which separate discrete financial information is available for evaluation by the chief decision makers of the Corporation. The reportable segments are defined by their product offering, being Fixed Self Storage, Portable Storage and Equipment Sales

- Fixed Self Storage often called "mini-storage", this involves the customer renting a secure storage space in a building maintained by the Corporation and transporting his/her possessions to the Corporation's facilities for short or long term storage. The Corporation's facilities range from 135 to over 500 rental units. Fixed Self Storage facilities may also include space for storing vehicles, and/or small commercial operations.
- Portable Storage this segment involves delivering a storage container to the tenant's residence or place of business using a specially modified truck. The storage containers range from 3 meters to 6 meters in length. The tenant can opt to keep the storage container at his/her location for the duration of the tenancy or have it moved to another location for further storage.
- Equipment Sales involves the purchase and resale of equipment used in the either the Fixed Self Storage or Portable Storage industries.

The Corporation evaluates performance and allocates resources based on earnings before interest, taxes, depreciation, amortization and share based compensation. The accounting policies for the business segments are the same as those described in Note 3 – Accounting Policies. Corporate costs are not allocated to the segments and are shown separately below.

For the Three Months Ended September 30, 2012

	F	ixed Self	Portable							
	9	Storage	Storage		Equipment		Corporate		Total	
Revenue	\$	607,147	\$	498,846	\$	-	\$	236	\$	1,106,229
Operating expenses		255,320		302,346		-		134,824		692,490
Interest revenue		-		-		-		630		630
Interest expense		148,608		10,045		-		43,720		202,373
Amortization		143,957		176,410		-		6,296		326,663
		59,262		10,045		-		(183,974)		(114,667)
Gain on disposal		-		-		-		-		-
Net income/(loss)	\$	59,262	\$	10,045	\$	-	\$	(183,974)	\$	(114,667)
Acquisition of Property,										
Plant & Equipment		14,756		571,211		-		-		585,967
Acquisition of										
Intangible Assets		-		-		-		-		-

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

Note 16 - Continued

### For the Three Months Ended September 30, 2011

	Fi	xed Self	Portable							
	9	Storage	Storage		Equipment		Corporate		Total	
Revenue	\$	521,305	\$	451,970	\$	19,043	\$	359	\$	992,677
Operating expenses		177,165		249,426		10,150		147,960		584,701
Interest revenue		-		-		-		1,341		1,341
Interest expense		114,504		6,712		-		41,603		162,819
Amortization		120,697		127,034		-		(3,751)		243,980
		108,939		68,798		8,893		(184,112)		2,518
Gain on disposal		-		-		-		-		-
Net income/(loss)	\$	108,939	\$	68,798	\$	8,893	\$	(184,112)	\$	2,518
Acquisition of Property, Plant & Equipment		38,667		225,640		-		-		264,307
Acquisition of Intangible Assets		-		-		-		-		-

### For the Nine Months Ended September 30, 2012

	Fixed Self		Portable							
	Storage		Storage		Equipment		Corporate		Total	
Revenue	\$	1,660,288	\$	1,212,330	\$	137,560	\$	835	\$	3,011,013
Operating expenses		664,336		730,032		124,680		533,384		2,052,432
Interest revenue		-		-		-		2,910		2,910
Interest expense		399,856		27,229		-		128,153		555,238
Amortization		403,543		489,139		-		10,947		903,629
		192,553		(34,070)		12,880		(668,739)		(497,376)
Gain on disposal		-		-		-		-		-
Net income/(loss)	\$	192,553	\$	(34,070)	\$	12,880	\$	(668,739)	\$	(497,376)
Acquisition of Property,										
Plant & Equipment		3,405,031		1,047,482		-		2,872		4,455,385
Acquisition of										
Intangible Assets		110,000		-		-		17,791		127,791

### Notes to the Interim Financial Statements

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### Note 16 - Continued

### For the Nine Months Ended September 30, 2011

	Fixed Self			Portable						
	Storage		Storage		Equipment		Corporate		Total	
Revenue	\$	1,514,797	\$	956,506	\$	336,118	\$	20,850	\$	2,828,271
Operating expenses		527,814		645,489		271,854		418,849		1,864,006
Interest revenue		-		-		-		4,940		4,940
Interest expense		346,596		19,661		-		125,490		491,747
Amortization		361,976		356,669		-		4,118		722,763
		278,411		(65,313)		64,264		(522,667)		(245,305)
Gain on disposal		-		-		-		-		-
Net income/(loss)	\$	278,411	\$	(65,313)	\$	64,264	\$	(522,667)	\$	(245,305)
Acquisition of Property,				_						
Plant & Equipment		50,322		1,000,489		-		804		1,051,615
Acquisition of										
Intangible Assets		-		-		-		_		-

### **Total Assets**

	Fixed Self		Portable							
	Storage		Storage		Equipment		Corporate		Total	
As at September 30, 2012 \$	16,586,274	\$	3,895,020	\$	-	\$	454,478	\$	20,935,772	
As at September 30, 2011	13,348,437		3,441,806		-		1,065,135		17,855,378	
As at December 31, 2011	13,429,873		3,305,717		-		1,068,250		17,803,840	

### **Notes to the Interim Financial Statements**

For the Three and Nine Months Ended September 30, 2012 and 2011 (*Unaudited*)

### 17. Subsequent Events

On November 6, 2012, the Corporation announced that it has entered into a share purchase agreement whereby the Corporation will purchase all of the issued and outstanding shares of a private Alberta corporation (the "Vendor") from the three arm's length shareholders. The aggregate purchase price for the Shares is \$845,000 (subject to customary adjustments). The Vendor's sole asset is a 1.38 acre parcel of land located at 6969 44th Street, in Southeast Calgary. The Corporation intends to develop the lands for its PUPS portable storage business. The Agreement is subject to a number of conditions, including but not limited to: (i) the completion of due diligence and environmental investigations with respect to the lands which are satisfactory to the Corporation in its sole discretion; (ii) satisfactory financing; (iii) approval by the board of directors of the Corporation to be given or withheld in its sole discretion; and (iv) if applicable, approval of the TSX Venture Exchange. There can be no assurance that the conditions under the Agreement will be satisfied, or that the purchase of the Shares will be successfully completed. If all of the conditions under the Agreement are satisfied, the acquisition is scheduled to close on November 30, 2012 or such earlier or later date as is mutually agreeable by the parties. The purchase price payment terms for the Shares are: (i) a \$25,000 initial refundable deposit; (ii) a second \$25,000 deposit (refundable in certain circumstances) to be paid upon removal of certain due diligence conditions; and (iii) a final payment of \$795,000 to be paid at closing.

**DIRECTORS** OFFICERS

Dan Baldwin Alan Simpson

Regina, SK Chief Executive Officer

Paul G. Smith Glenn Fradette

Toronto, ON Chief Financial Officer

Alan Simpson Regina, SK

Glenn Fradette Regina, SK

Rob Duguid Regina, SK

#### LEGAL COUNSEL

Davis LLP Livingston Place 1000 – 250 2<sup>nd</sup> St S.W. Calgary, AB T2P 0C1 Telephone 403-296-4470 Facsimile 403-296-4474

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### **REGISTRAR & TRANSFER AGENT**

Equity Financial Trust Company 505 – 3<sup>rd</sup> St S.W., Suite 850 Calgary, AB T2P 3E6 Telephone 403-265-0208 Facsimile 403-265-0232

### TSX VENTURE EXCHANGE LISTING

SVI